## **Business Planning- Enterprise Branch** Corporate office 7th Floor, Bharat Sanchar Bhawan, H C Mathur Lane, Janpath, New Delhi 110001



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No.121-8/2009-BP-Ent

Dated: 11th February, 2014

To

All CGMs BSNL Circles/Metro DisttsProjects/Mtce Regions.

Subject:- Guidelines for forwarding the proposals for approval of Empowered of Tariff for the Enterprise Business Unit (ECT-EBU), BSNL Committee CO-regarding

Detailed guidelines for forwarding the proposals for approval of Empowered Committee of Tariff for the Enterprise Business Unit (ECT-EBU), BSNL Co. were issued by BSNL Co vide letter of even no dated 4.5.10, 21.07.2010, 1.9.2010, 15.2.2011, 23.2.2011, 28.04.2011 and 9th July, 2012.

- It is being observed by ECT-EBU of BSNL CO that circles are forwarding the Mobile CUG proposals to ECT-EBU of BSNL CO without the reference of earlier CUG proposals working in the circle.
- Therefore, field units are requested that all the CUG proposals in respect of post paid or pre- paid connections forwarded to ECT EBU of BSNL CO should accompany 3. the following details in respect of all the working CUG Plans (along with the plan being forwarded to BSNL CO) in the circle.

i). No. of committed connections by the party in the plan.

ii). No. of connections working as on date of forwarding the proposal to BSNL CO.

iii) ARPU from the group.

- iv) Brief if the plan.
- v) Customer name.

If the proposals do not include the above statement, then the case will not be considered by the ECT-EBU for approval. (Satish Chander)

Assistant General Manager (BP-Ent)

1. Sr.GM (EB-I) /GM (EB-II) / GM (Fin- Ent.) /Sr. GM(PDP-CFA/ Sr. GM(PDP-CM) BSNL Copy to: CO New Delhi

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